

SignAvatar

## Become accessible and make profit from it

World's first Fully Accessible Public Announcement System



Attention passengers of Delta Flight DL 1056 to New York City!

Atención pasajeros de Delta ¡Vuelo DL 1056 a la ciudad de Nueva York!

### Airports have premium ad space and they don't use it

Premium ad spots have: High traffic High dwell time Great visibility

# **93 min**

Avg dwell time on gates

Outdoor marketing companies are fighting for premium ad space

Airports can't overcrowd each gate with screens used only for marketing. They seem greedy and ruin airport experience.





## **TransportSign**<sup>™</sup>

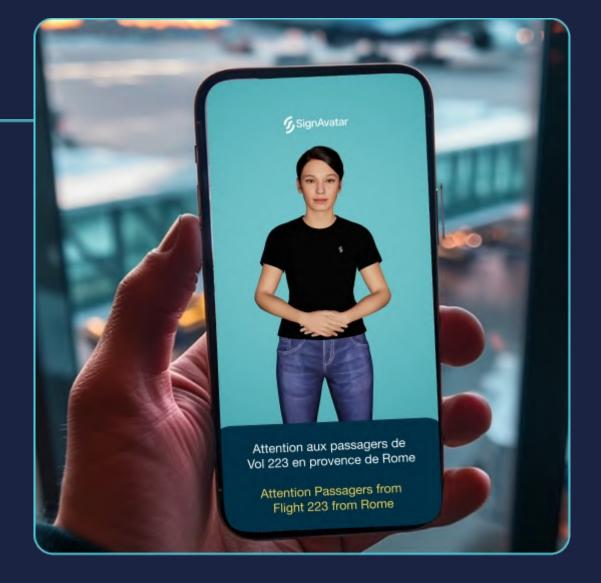
We provide airports an ethical reason to install more screens, by using AI to turn PA into sign language.

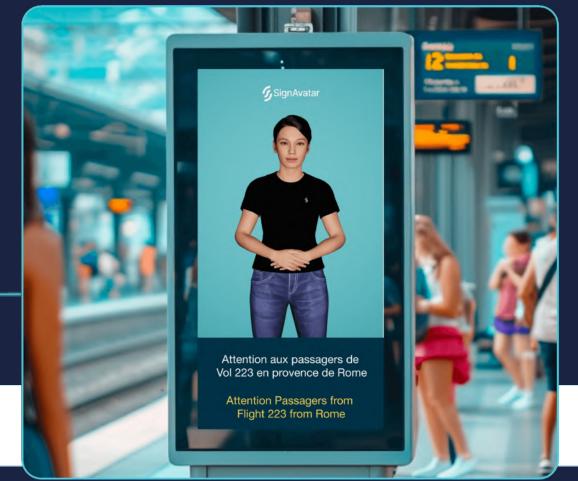


Public Announcement

Stream to browser A speech to Sign Language **Stream to screens** 

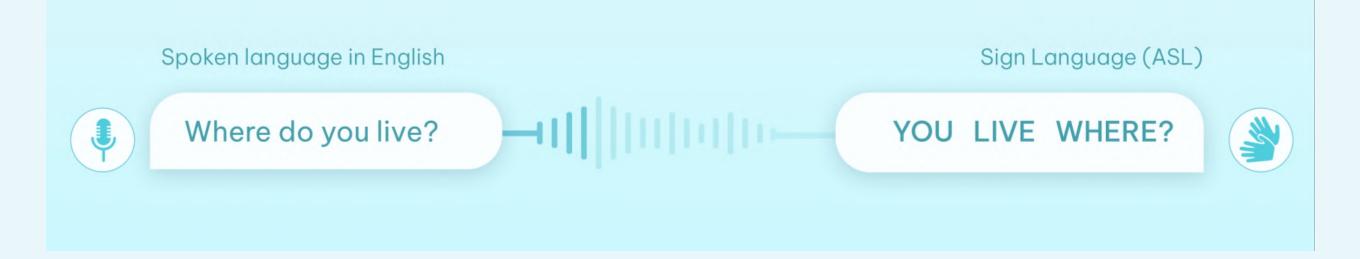






## Everyone deserves their native language

Native language of Deaf people is Sign Language. Written language is foreign to them. Text is not enough.



TransportSign ensures equality for all passengers and removes the anxiety of missing annoucements that Deaf communties face when travelling.



**Missed announcements!** 



Without the need for a screen to display sign language, airports wouldn't bother adding more screens. Without more screens, ad companies can't show their stuff where it counts. TransportSign screens serve a different purpose and enable revenue generation





### Ad revenue share: a 3-way win

**70%** Of time these screens double as ad space

34%

More engaging ads; Passengers awaiting announcemetns



Unique twist: initially TransportSign **subscription is free**. Skip budgeting cycles. Grow faster.

Try Pitch

**Business model** 



#### Easy investment

Marketing companies invest into screens (capex). Airports have no capex, give the green light.

#### Airports care about revenue:



Increase in customer satisfaction

20%

Ad revenue share



Compliance



Revenue generated through ads

#### Phoenix International Airport Medium sized airport

400M Impressions/Yr Industry standard \$12 CPM



Revenue/Yr/Airport

# There are ~5000 airports in the U.S

## Competition

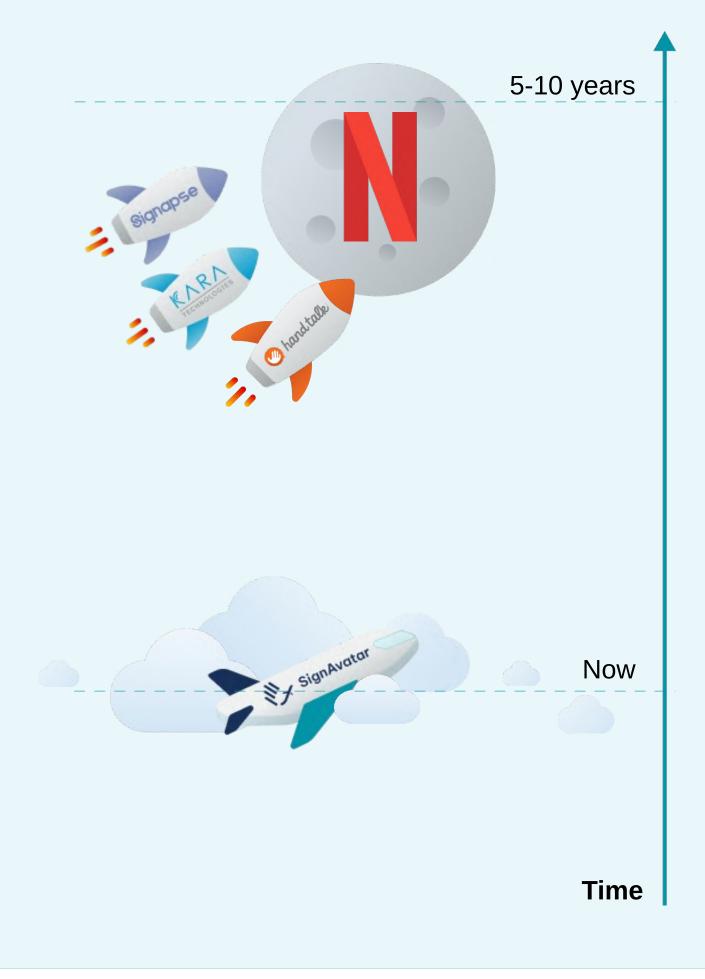
Competitors are focusing on a universal translator, which makes every Netflix movie accessible, but research papers show: that tech is years away.

We had the same idea. We pivoted because a bigger dataset produces more mistakes, and there are no available sign language datasets.



We've listened to the Deaf community and repackaged the same tech into a product that can sell and scale, while solving a daily problem for them.





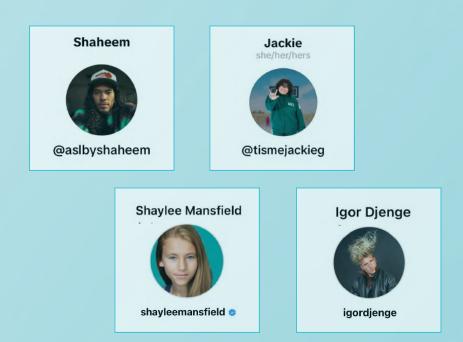
## **GTM Strategy**

Creating demand for accessibility

#### Partnerships with Deaf influencers

#### In house content creation







# Army of deaf advocates

#### Demand equal access



#### Specific solution in mind



REPORTING FOR NEW YORKERS

AMERICANS WITH DISABILITIES ACT

#### Judge Approves MTA Deal to Make Subways 95% ADA-Compliant by 2055

Despite the distant due date, advocates mostly cheered the settlement, part of a long, multipronged push to make the transit agency comply fully with the Americans with Disabilities Act.

BY JOSE MARTINEZ | APR 8, 2023, 12:09AM GMT+2

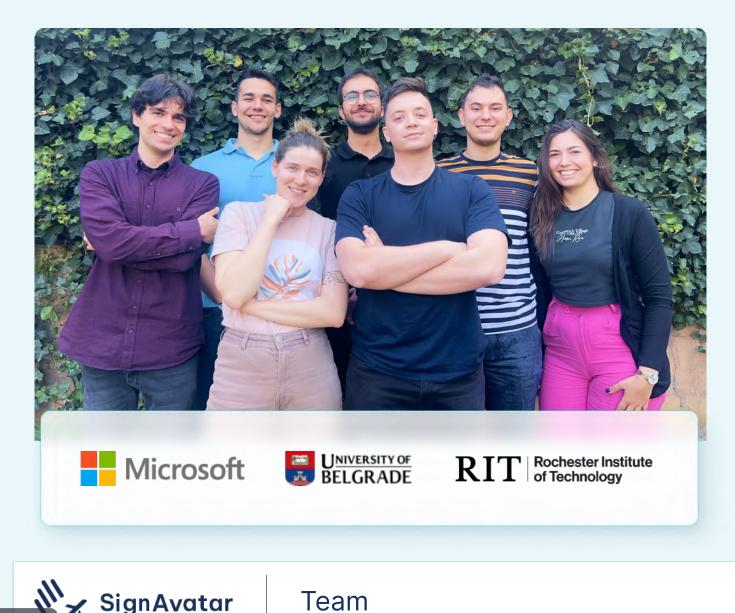
#### Regulation pressure on airports

Deaf People from NYC Demanding: Why is JFK Airport not accessible?

Inbound sales generation

## Team

Just the right mix of **Hearing** AI Experts, University Researchers and **Deaf** Marketing Wizards, who worked together on 10+ successful Software projects.





Incoming Pilots with large airport groups:











Zdravo! Ja sam SignAvatar, softver ko prica Znakovni Jezik.

ello! I am Sign Avatar, a software ti

Helping passengers on **Belgrade Central Station**